



Healthy habits

Aetna Dental® DMO® network



What you do matters

Oral health is key to overall health. More than 100 systemic diseases have a manifestation in the mouth.¹ That puts you on the front line of disease prevention and diagnosis.

Sharing the good word about oral health

Effective disease management programs can promote healthy outcomes and reduce health care costs. But oral health is often overlooked when it comes to disease management. That's why we share the latest research linking oral health with overall health. Our members and plan sponsors need to know.

Realizing the benefits of integrative care

Through integrated medical and dental data, we track disease patterns and share them with our members and their doctors — patterns that might otherwise go unnoticed.

We've found that up to 20 percent of patients enjoy better health when their medical and dental data is integrated and outreach is provided.² That's why we created a program to encourage people who haven't been getting regular dental care to make dental visits. Because integrated medical and dental care is more than good sense — it's good for overall health. And it all starts with dentists like you.

Let's work together

The Aetna Dental DMO is one of the nation's largest managed dental care networks, giving dentists in 46 states more than a few reasons to smile.

Whether it's competitive compensation, faster payment, easy access to claims data or special perks like no-cost continuing education (CE), we've got you covered.

For general practitioners

- Advance monthly payments for each member who chooses your office
- Additional copayments for certain procedures, based on the member's plan

For specialists

- Direct referrals from the patient's primary dentist
- Competitive compensation, based on your specialty and area

¹Academy of General Dentistry. *General Dentistry and American Family Physician* collaborate to examine oral systemic health. November 14, 2017. Available at: <https://agd.org/home/2017/11/14/general-dentistry-and-american-family-physician-collaborate-to-examine-oral-systemic-health>. Accessed February 4, 2019.

²Aetna Dental/Medical IntegrationSM program Book of Business Report, as of December 2017.

Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies, including Aetna Life Insurance Company and its affiliates (Aetna).

Have it all

New patients for your practice

Over 2 million³ Aetna Dental DMO members can find you through our provider search tool or paper directories. You can even add a link to your website in our provider search tool.

Claims your way

Our claims system recognizes a patient's membership status and your status as a DMO network dentist. You can submit claims and encounters:

- Electronically at **aetnadental.com**
- On paper with a standard Aetna or an American Dental Association (ADA)-approved dental claim form

Faster and easier payments

Data shows that **98 percent** of our dental claims have been processed within 15 days.⁴ And we turn your payment around the moment your claim is processed. That means less time chasing down payments and more time focusing on patients.

Get paid even faster when you enroll for electronic funds transfer (EFT). With EFT, we deposit payment directly into the account of your choice. It's really that simple. You can get the EFT enrollment form at **joinaetnadentalnetwork.com**.

No-cost CE courses

We're committed to your success. Now you can enjoy no-cost CE courses approved by the Academy of General Dentistry on topics like sealants, dental fluoride, radiology, tobacco-cessation intervention and cariology. Visit **aetnadental.com** for more details.

Anytime use of claims tools

You have 24/7 access to Explanation of Benefits (EOB) statement information. You can also check the status of a claim anytime. Just visit **aetnadental.com**. Or call **1-800-451-7715 (TTY: 711)** to check claims status, and we'll send you the information.

Eligibility data in real time

Need to access a member's eligibility and benefits information? No problem. You can get the plan effective date, coverage type, coinsurance and more — all in real time, so there are no delays. Use the contact information above.

Electronic DMO eligibility rosters

Need your eligibility roster before it comes in the mail? Easy. Just view and print your monthly or weekly roster of DMO patients from **aetnadental.com**.

Discounts on products and services

You can also save on dental supplies and lab services you use every day, with the Value PlusSM program.* And it's available at no cost to you.

News you need

For self-service tools and information, visit **aetnadental.com**. You'll also get *Dental Dialog*, with industry, policy and plan news.

Help when you need it

You'll have access to a local network manager who can answer your questions and help train your staff on an ongoing basis. If you have any questions, just call:

- Your network manager
- Our National Dentist Line at **1-800-451-7715 (TTY: 711)**, 8 a.m. – 8 p.m. ET, Monday – Friday

*Aetna's provision of access to the discounts included in the Value Plus program does not constitute medical advice; an endorsement of any vendor, product, drug, pharmaceutical or service offered as part of the program; nor is it a guarantee of any outcomes or medical/dental results. All vendors are independent contractors and are not employees or agents of Aetna or participating providers with Aetna.

³LIMRA/National Association of Dental Plans (NADP), 4Q 2017. NetMinder 2018.

⁴Aetna Dental customer service results through 1Q 2018. *Aetna Dental Dialog*. Spring 2018. Available at: aetnadental.com/professionals/pdf/dental-dialog.pdf. Accessed March 8, 2019.



Join the Aetna Dental DMO network today

Complete your online application at joinaetnadentalnetwork.com, or call our contracting hotline. Be sure to provide copies of all requested licenses and certifications. If accepted, you'll receive a notification and next steps.

Questions?

Call our Dentist Contracting Hotline at
1-800-776-0537 (TTY: 711) from
8 a.m. – 6 p.m. PT, Monday – Friday.

